



# Coco BAI

Partner

Languages: English, Mandarin

Practices: Foreign Investment, Antitrust & Competition, Corporate & Compliance, M&A

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## Profile

Ms. Bai primarily handles corporate matters for Hui Zhong's long-term clients, with expertise in foreign investment, M&A, antitrust, routine commercial affairs, and corporate compliance. She possesses a solid professional foundation, works diligently and meticulously, and maintains an efficient and capable style. Her most distinctive trait is her ability to anticipate clients' needs. She conducts in-depth observations and actively seeks to understand the industries and business environments in which her clients operate. Skilled at providing creative advice from a commercial perspective while arranging practical solutions, she has earned widespread praise and recognition from clients.

She provides ongoing legal services for multinational corporations, state-owned enterprises, and domestic and foreign companies at various stages of development regarding their investments, M&A, and daily operations in China. Her practice spans industries including port and shipping, consumer products, big data, e-commerce, chemicals, commercial equipment manufacturing, communications and navigation, online education, advertising and entertainment. In foreign investment and M&A projects, she primarily oversees transaction structuring, due diligence, drafting, revising, and negotiating transaction documents, as well as assisting with closing procedures. Additionally, she provides corporate compliance legal services, helping clients establish comprehensive compliance systems and offering legal counsel on matters including antitrust, anti-corruption, data security, cybersecurity, and personal information protection.

## Professional Qualifications

- PRC Bar

## Educational Background

2013-2016 East China University of Political Science and Law LL.M.

2009-2013 East China University of Political Science and Law LL.B.

## Professional Experience

2016-Present Hui Zhong Law Firm, Partner

## Representative Cases

Clients with Long-term Relationships

- West Digital
- Artesyn
- Culligan
- Emerson
- Global English
- Huntsman
- Morningstar
- Oakwood
- Trimble
- Okta
- Tenneco
- Powin
- Sulzer
- UBS
- medmix
- Sonova
- Edscha
- DIRT
- ARLANXEO
- RealMax
- Trio-Biotech
- Yongguan
- China Merchants Port
- China National Aviation Fuel Group
- Secco
- Shenergy Group
- Shanghai International Import Trading Services

#### **M&A, Joint Venture and Liquidation Projects**

- Edscha's acquisition of equity held by HYTEC
- medmix's acquisition of Guangdong Qiaoyi
- Trimble's business restructuring and equity sale
- Yongguan's acquisition of equity held by HMY
- Joint venture of Trimble and Hilti
- Joint venture of Solentim and Trio-Biotech
- Equity acquisition by China National Aviation Fuel
- China Merchants Port's equity acquisition of Zhongshan Port and Shipping Group

- China Merchants Port's equity acquisition of Zhoushan Port companies
- Tianjin Port container transport enterprise merger and reorganization project
- Shenzhen real estate sector company equity acquisition
- Dongguan Port capital increase, equity acquisitions and restructuring projects
- Shunde Port capital increase and equity acquisition
- Yingkou data platform company equity acquisition
- Jiangsu Moret bankruptcy claims filing and distribution

#### Corporate Compliance

- China Merchants Port Group compliance system construction project
- Secco compliance system construction project
- Selarent data compliance project
- Yueshi Technology data and PIPL compliance project
- Trimble antitrust compliance project
- Secco antitrust and anti-corruption project
- Arlanxeo antitrust compliance project