



# WU Jiji

Partner

Languages: English, Mandarin

Practices: International Commercial Arbitration, Commercial Dispute Resolution, Employment Law, IP Litigation, Real Estate & Construction

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## Profile

Ms. Wu is a newly promoted partner of Hui Zhong and currently works in our Shanghai office. She specializes in litigation and arbitration and has extensive hands-on experience on a wide range of commercial disputes. She specializes in international and domestic trade-related cases and is familiar with long-term supply contract disputes; she has handled several cases related to independent letters of guarantee and distribution agreements; and is familiar with foreign investment, construction and engineering, intellectual property (including trademark and proprietary technology disputes), aviation and labor-related disputes. Ms. Wu has represented clients before the Supreme People's Court and other courts at all levels. She also handles commercial arbitration disputes and has represented clients in arbitration disputes before several well-known arbitration institutions, such as the China International Economic and Trade Arbitration Commission and the Hong Kong International Arbitration Centre. Ms. Wu also provides general legal advice to clients in their daily operations and assists companies in their business activities. She has expertise in employment law and has provided employment law advice and handled numerous employment disputes for several Fortune 500 companies. Her major clients' businesses span from petroleum, biotechnology, equipment manufacturing, software and trading.

## Professional Qualifications

- 2011 PRC Bar

## Educational Background

2009 University of Law LL.B.

2007 University College London LL.M.

2006 University of International Business and Economics LL.B.

## Memberships & Affiliations

- Shanghai Arbitration Commission, Arbitrator
- Langfang Arbitration Commission, Arbitrator

## Representative Cases

### Joint Venture Related Disputes

- Represented a well-known Chinese automobile manufacturer against several Egyptian affiliated companies in parallel actions in Hong Kong courts and parallel arbitrations at the China International Economic and Trade Arbitration Commission (CIETAC) and the International Chamber of Commerce (ICC) regarding automobile parts manufacturing and distribution agreements signed between the parties.
- Represented an Israeli pharmaceutical company in handling a dispute at the China International Economic and Trade Arbitration Commission (CIETAC) between the company and its Chinese joint venture partner concerning a joint venture contract and equity transfer for a pharmaceutical sales enterprise.
- Represented a well-known Spanish automotive design engineering technology company in handling a CIETAC arbitration dispute arising from an asset purchase agreement signed with its Chinese counterpart.
- Represented an individual in handling a dispute at the Hong Kong International Arbitration Centre (HKIAC) arising from a shareholders' agreement and loan agreement signed by the natural person with various investors regarding investment in an online sales platform.
- Represented a well-known domestic online sales platform in handling a cooperation agreement dispute with a Chinese video website regarding network video support.
- Represented a Chinese investment company in handling a dispute with a Chinese network video company arising from the provision of online sports live broadcast programs.
- Represented a domestic Chinese enterprise in handling disputes with an overseas hotel management company arising from hotel service agreements and other agreements.

### Banking and Finance

- Represented an Uzbekistan state-owned enterprise in handling a dispute at a certain high people's court in China between the company and its Chinese partner regarding independent bank guarantees issued for an overseas engineering project cooperatively undertaken by both parties.
- Represented a Chinese commercial bank in handling contract disputes and commercial fraud disputes at a provincial high people's court and the Supreme People's Court between the bank and a Hong Kong bank regarding independent bank guarantees and counter-guarantees issued for clients.
- Represented an American livestock company in handling disputes at the Shanghai High People's Court and the Beijing Arbitration Commission (BAC/BIAC) between the company and its Chinese business partner regarding live animal supply and related independent bank guarantees.
- Represented a wholly-owned Chinese subsidiary of a British company in arbitration and litigation against a Japanese wholly-owned financing subsidiary and a French wholly-owned financing subsidiary regarding disputes arising from a series of finance lease contracts related to large excavators between the parties.

### Distribution Agreement Related Disputes

- Represented a luxury brand eyewear distribution enterprise in handling multiple litigation disputes related to distribution agreements and kickbacks.
- Represented a pharmaceutical enterprise in handling a dispute at the Shanghai International Arbitration Center (SHIAC) between the enterprise and its distributor regarding early termination of the distribution agreement and recovery of distribution payments.
- Represented a Chinese company as the buyer in handling an appeal case for an international goods sales contract dispute at GAFTA.

### Construction Contract Disputes

- Represented a state-owned expressway operating enterprise in handling a contract dispute at a provincial high people's court and the Supreme People's Court between the company and its partner regarding an expressway construction and operation contract.
- Represented a world-class international chemical company in handling a dispute at the Shanghai International Arbitration Center (SHIAC) as the owner against its subcontractor regarding a construction contract signed for building a chemical plant in Shanghai.
- Represented a Saudi investment company in handling a contract dispute at a provincial high people's court and the Supreme People's Court between the company and its Chinese subcontractor in a construction project in Guangdong.

### Product/Service Quality Disputes

- Represented a Swiss large equipment manufacturer in handling an equipment sales dispute with a domestic Chinese enterprise, involving issues such as equipment quality, performance testing, confidentiality agreements, and intellectual property infringement, with proceedings including ICC arbitration and domestic litigation.
- Represented a Taiwanese high-tech enterprise in litigation at the Shenzhen court regarding a quality dispute arising from a computer parts sales contract signed between the enterprise and a mainland buyer.
- Represented a globally renowned software provider in handling a software service quality dispute with a domestic Chinese enterprise, involving issues such as whether the software quality complied with the agreement.

#### Long-Term Supply Contract Disputes

- Represented a wholly-owned subsidiary of an American company in handling a contract dispute at CIETAC as the gas supplier against the Chinese gas demander regarding a long-term oxygen and nitrogen supply contract.
- Represented a Chinese gas supplier in handling contract disputes at CIETAC with multiple partners regarding a series of long-term gas supply contracts.
- Represented a wholly-owned subsidiary of a French company in providing legal advice and assisting in resolving a dispute with its Chinese partner regarding government approval responsibilities arising from a long-term supply contract.

#### Intellectual Property Disputes

- Represented a Fortune 500 American enterprise in handling a retrial case at the Supreme People's Court between the company and a Chinese company regarding trademark infringement and unfair competition.
- Represented a Spanish company in handling an administrative retrial case at the Beijing High People's Court regarding trademark invalidation declaration.
- Represented a wholly-owned subsidiary of an American company in handling domestic litigation in Chinese courts related to the company's operational software services.

#### Labor and Employment Disputes

Attorney Wu has represented the following well-known enterprises in handling disputes related to labor and employment, and provided ongoing legal services related to labor law: AstraZeneca, Twenty Eighty Group, Philips, Trimble, GT Solar, Shanghai SECCO, Burberry, JLL, CBRE, Global English, MathWorks, IMD, Supercell, Sulzer.

#### Other Types of Commercial Disputes

- Represented an American airline company in handling a dispute with a domestic carrier arising from a carriage contract.
- Represented a well-known domestic portal website in handling administrative litigation with consumers and the Administration for Industry and Commerce.
- Represented the heirs of a well-known domestic painter in handling an inheritance dispute case.

#### Recognition and Enforcement of Arbitral Awards

- Represented a Malaysian listed company in a case handled by the Shanghai No. 2 Intermediate People's Court for recognition and enforcement of an arbitral award made by the arbitral tribunal of the Hong Kong International Arbitration Centre (HKIAC).
- Represented a fund from the Hong Kong region in a case handled by the Beijing No. 4 Intermediate People's Court for recognition and enforcement of an arbitral award made by the arbitral tribunal of the Hong Kong International Arbitration Centre (HKIAC).
- Represented a German company in a case handled by the Ningbo Intermediate People's Court for recognition and enforcement of an arbitral award made by the arbitral tribunal of the Hong Kong International Arbitration Centre (HKIAC).

## Articles and Publications

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- Contributed to Chapter 9, “Litigation in China,” of Managing ‘Belt and Road’ Business Disputes: A Case Study of Legal Problems and Solutions, edited by Michael J. Moser and Chiann Bao and published by Wolters Kluwer.
- Contributed to Chapter 2, “Legal Profession in Different Jurisdictions,” of the legal course textbook Foreign Related Laws and Practice, published by Renmin University Press.